



# WE'RE PROUD OF OUR Southwestern Manitoba roots.

- 1. Call to order
- 2. Appointment of Recording Secretary
- 3. Welcome and Introductions of the Board of Directors and Guests
- 4. Report on Due Calling of Meeting
- 5. Report on Quorum
- 6. Adoption of Agenda
- 7. Minutes of Last Annual General Meeting
- 8. Moment of Silence
- 9. Board of Directors' Report
- 10. President & CEO's Report and Financial Statements
- 11. Appointment of Auditors
- 12. Director Nominating Committee Report
- 13. Other Business
- 14. Presentation of Service Awards
- 15. Door Prizes
- 16. Adjournment

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# NOMINATING COMMITTEE REPORT - Don Zeghers, Chair of the Nominating Committee



The nominating committee consists of Don Zeghers, Lee Adams, Gary Williams and Jean Bazin. Our bylaws state that notices for Director Nominations are to be posted in all locations for 30 days, beginning 75 days prior to the annual meeting.

Notices requesting nominations were placed in all branch locations from January 17 to February 17, 2011. Glenn Caldwell, Karen Combs, Daryll Logoeot and Rob Ramage were nominated.

The Board is seeking four directors. The nominating committee presents the above four individuals as candidates for the four open director positions.

We recommend that these individuals be elected.

Respectfully submitted

Don Zeghers Chair of the Nominating Committee

# BOARD OF DIRECTORS REPORT - Terry Wakely, Chair of the Board of Directors



On behalf of the Board of Directors of Sunrise Credit Union it is my pleasure to present the 3rd annual report covering our 2nd year of operations. With the opening of our new branch in Brandon, Sunrise now operates in thirteen communities and has twelve board members.

The Sunrise Credit Union mission statement refers to our community roots and what we are trying to achieve. The Board shares a commitment to cooperative values and a desire to provide oversight and governance to Southwestern Manitoba's strongest and most well-respected credit union.

The Board meets monthly to review operations and financial statements. We have an annual planning session to determine the future goals and direction of the credit union. The Board also attends training sessions on various topics in order to provide us with the tools we need to fulfill our responsibilities. In addition, the Board attends provincial meetings and sends representatives to national conventions as well. It is important that we interact with other credit unions at these functions to help us learn and grow.

The Board has two committees, the Audit Committee and the Nominating Committee. The Audit Committee consists of directors Gary Williams, Glenn Caldwell, Karen Combs and Evan Casselman who meet quarterly with our internal auditor and also with our auditors, Meyers Norris Penny as required. The Nominating Committee consists of Don Zeghers, Lee Adams, Gary Williams and Jean Bazin who oversee and conducts director nominations and elections.

Interest rates were very low this year which resulted in low margins in the credit union. It pleases me to say that despite these low margins Sunrise Credit Union remains strong and we were able to contribute to many causes in the communities we serve.

I'm pleased to report that our credit union put back \$130,000 into our communities and in addition we paid out a \$500,000 patronage dividend.

We appreciate your continued support and look forward to another excellent year in 2011.

Respectfully Submitted

Terry Wakely Chair of the Board of Directors

# SUNRISE Board of Directors

> Volunteers who generously give their time to provide direction and governance to our organization.

# BOARD OF **DIRECTORS**



Chair Terry Wakely Virden



Vice Chair Glenn Young Cypress River



Corporate Secretary Jan McClelland Waskada



Lee Adams Melita



Evan Casselman Boissevain

Jean Bazin

Treherne



Karen Combs Deloraine



Daryll Logeot Hartney



Gary Williams Hartney



Don Zeghers Holland



Rob Ramage Baldur

No picture available

Glenn Caldwell Reston



# PRESIDENT & CEO REPORT - Harry Bowler, President and CEO



The second year since Sunrise Credit Union came into existence has been one of exceptional change and exciting growth. In January we began preparing for a major change to a new banking system which was successfully completed in October. A lot of work was put into this project by all staff and in particular those who worked on the conversion team.

Our sincere thank you to everyone for making this huge project a success.

Another goal was attained in May when Sunrise Credit Union opened a new branch office at 824-18th Street in Brandon. We look forward to serving our membership both existing and new at this location and are excited to be a part of the growth taking place in the city of Brandon.

We welcomed a number of new staff to our Sunrise team in 2010 and look forward to the contribution their skills will bring to providing the high level of service our members have come to expect.

Highlights of our 2010 results include:

- Deposit growth of 14%
- Loan growth of 18%
- Member equity 5.73%
- Total assets \$606 Million
- Income was \$1.3 Million

All these numbers reflect strong growth. While we would have liked increased profitability, the low interest rate margins continued to put pressure on margins. We're proud to say that our performance numbers in growth are above average for Manitoba Credit Unions. For 2011 our forecast is for increased interest rates which will help profitability to return to more historical levels.

No major projects are planned for 2011; however we look forward to increased efficiencies from the new banking system. Mobile Banking and E-statements are two examples of these efficiencies.

I would like to thank the Board of Directors for their leadership and the staff for their dedication. The members make this all possible and we say thank you for your continued support. We are well positioned for the future and look forward to continued success.

Respectfully submitted

Harry Bowler President and Chief Executive Officer

# WELCOME TO SUNRISE CREDIT UNION



President & CEO Harry Bowler



Executive VP & ACEO Tim Klassen



VP Strategic Development & Wealth Management Tayona Johnas



VP Deposit & Member Services Ted Billeck



VP Finance Tony Keown



VP Human Resources Kaydee Deremiens



VP Lending James Knockaert



VP Branch Manager Gene Pielechaty



# **EXECUTIVE TEAM** Integrity, Commitment, Cooperative Values

# BRANCH MANAGERS It's our people who make the difference.

> Experienced, knowledgeable professionals who understand member needs.

# BRANCH MANAGERS - Proud to be the financial institution of choice in Southwestern Manitoba



Baldur Deb Durham



Boissevain / Minto Jim Dickinson



Brandon Mike Brolund



Cypress River Bill Coder



Melita Tammy Vanbeselaere



Hartney Joanne Glawson



Reston Brenda Ellis-Anderson



Treherne / Holland Jackie Conrad





Deloraine Diane Hart



Virden Gene Pielechaty



Waskada Steven Brigden

## IT'S OUR PEOPLE WHO MAKE THE DIFFERENCE.

#### **Corporate Office Employees**

Ted Billeck
Harry Bowler
Stacey Bruneau
Yvette Claeys
Janice Coulter
Janice Demers
Keith Demings
Kaydee Deremiens
Belinda Gagnon
Tayona Johnas
Tony Keown
Curtis Kelso
Tim Klassen
James Knockaert
Kristyn Kolosky
Donald Lesage
Leanne Lovie
Devin Moore
Lynn Nunn
Shelley Paull
Shelley Phillips
Brenda Shaw
Lori Taylor
Angela Wedgewood
Gwen Wooley

# \*20 years \*30 years \*30 years

\*10 years

#### **Baldur Branch**

Deb Durham Megan Bellow Monica Geirnaert Tracey Hiscock Shirley Levreault Valerie Nordquist

#### **Boissevain/Minto Branch**

Jim Dickinson		
Lauren Campbell		
Sheila Chinner	*25	years
Michelle Harper		
Melissa Fehr		
Don McNamee		
Elmer McCallum	*5	years
Sandra Mitchell		
Hollie Neufeld		
Leanne Pringle		
Joan Robertson	*20	years
Heather Wood		-
Cathy Workman		
-		
D D		

#### **Brandon Branch**

Mike Brolund Cheryl Gunning Brittany Hainsworth Samantha Halyk Kim Kunka Randy Kuz \*15 years Canda Laderoute Robin Lenton

#### **Cypress River Branch**

Bill Coder Shelley Arason Brittany Cullen Nicole Desrochers Tammy Gillis Waldon Lindsay Hague Caleigh McCreery Agnes Messner Troy McGill Valerie Walker Kassandra Wytinck Debra Young

#### **Deloraine Branch**

Diane Hart Patti Janssens Kelly Swaenepoel Lorrie Weidenhamer		
Stacey Wilkinson		
Hartney Branch		
Joanne Glawson Dianne Agnew Ruby Bertholet Jeanette Hay		
Kim Dooley Laurie Gilliard Doris Maguire Mina McDowell	*10	years
Peggy Moir	*10	years
Holland Branch		

Jackie Conrad		
Kim Gee	*5	years
Charlene Graham		
Dona Smart	*25	years
Stephanie Sundell		

#### **Melita Branch**

Tammy Vanbeselaere Carolyn Arndt Alana Barnesky Roberta Brown Elaine Dayholos Kristen Driedger Marcie Greenley Tammy Hubka Connie Jones Christine Schuddemat Cassandra Patterson Andrea Reid Kayle Shannon Denise Teetaert Norma Jean Tilbury

\*20 years

#### **Reston Branch**

#### Brenda Ellis-Anderson Sherri Bartel Lindsay Boulton Auralee Leadbeater Janis Lobreau Patsy Lockhart Shirley Jago Lorna Milliken Donita Roblin Candy Wanless Cathy Williamson

#### **Treherne Branch**

Jackie Conrad Cindy Dalrymple Shirley Isford Erynn Lawrence Gemma Neumann Corinne North Krista Sierens Teresa Thiessen Melissa Williams \*20 years

\*35 years

\*5 years

\*10 years

#### Virden Branch

Gene Pielechaty Yvonne Baron Lacey Bawdon Lottie Bridgeman Lori-Jane Carr Laura Denty Jason DeRuyck Jackie Goodchild Stacie Gonty Kristen Erick Alesha Hofer Haley Houck Dave Kaminsky Melissa Klassen Lvnn Kerik Linda Lane Lisa Massina Kelly Masson Steve May Donna Jean McNish Bill McRae Stacey Morin Mairead Mossop Tarin Nahachewsky Nicole Neufeld Tyler Pateman Tim Penner Cheryl Ripmeester Rhonda Rudneski Maureen Senff Katie Sigurdson Heather Skelton Michelle Smith-Hayward Wil Weir Audrey Zenchyshyn

Waskada Branch

Steven Brigden Tanis Bennie Audrey Dickinson Leanne Hannah-Kehler Kim Radcliffe Dianne Shukin Vicky Wanner

\* Staff Members receiving Service Awards

\*35 years

\*10 years

# CHANGING The World.

>>>Never doubt that a small group of thoughtful, committed citizens can change the world. Indeed, it is the only thing that ever has. – Margaret Mead

### SUNRISE IN YOUR COMMUNITIES

Sunrise continues the long tradition of our legacy credit unions in supporting our communities. Our staff donated in excess of 5200 hours of volunteering their time to community events and Sunrise Credit Union contributed over \$130,000 to various community and charity events this past year.

The following are some of the organizations and events we were proud to support in 2010.

Town of Virden Canadian High School Rodeo Family Literacy Day Lenore Curling Club Virden Curling Club Virden Com Arts Council Southwest 4-H Arena Council Elks Bonspiel Virden's Men's & Ladies Bonspiel Manitoba Charolais Association 4-H Clubs Melita Arena Pierson Rodeo Pallative Care Melita School Awards Reston Rockets Baseball Reston Horse Show Reston Memorial Bonspiel Waskada Minor Ball Waskada Year Book Glenboro/Cypress Fire Department Bonspiel Cypress Gardens Community Development Corporation Cypress River 125th Cypress River Kids Club Baldur Year Book Progress Ag Safety Days Baldur Regals Baldur Ladies Night Town of Hartney In-Da-Cup Golf Classic

Treherne Minor Athletic Beef Days Holland Fiddling Contest **RCMP** Golf Tournament Holland Figure Skating Club Holland Lions Holland Chamber of Commerce Boissevain Festival of the Arts Boissevain Broncos Provincials Canadian Police Association Boissevain/Morton Rec Community SCU Donation Boissevain Metis Fest Boissevain Teen Crisis Boissevain COFC Boissevain Theatre Ducks Unlimited Deloraine 4-H Deloraine Ag Society Deloraine School Award Provincial Ex of Manitoba Brandon Clover Leaf Brandon Real Estate Westman Youth End Brandon Wheat Kings AAA Midgets Parkinson Society Walk Brandon Relay for Life Manitoba Livestock Association Virden Youth for Christ Virden Oil Kings Elkhorn Curling Club

Virden Collegiate VCI Volleyball Melita Lions Club Pierson Bruins Melita Bowling Reston Rockets Hockey Club Reston Curling Club Turtle View Snowdrifters Glenboro Curling Club Tiger Hills Art Association Cypress River Community Club Pembina Lady Tigers Rock Lake Minor Hockey Town of Hartney Holland Rockets Treherne Curling Club Holland Rink Boissevain Farm Focus Deloraine Colts Southwest Snow Trackers Inc. Brandon Female Hockey ACC Foundation Inc. Brandon Diaper Derby Yellowhead Chiefs Hockey Westman Wildcats Female Hockey The MB International Horse Show Southwest Cougars AAA Hockey Pembina Valley AAA Hockey Pembina Valley Female Hockey Central Plains Female Hockey

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Summary Consolidated Financial Statements December 31, 2010



#### Report of the Independent Auditors on the Summary Financial Statements

To the Members of Sunrise Credit Union Limited:

The accompanying summary consolidated financial statements of Sunrise Credit Union Limited, which comprise the consolidated summary balance sheet as at December 31, 2010 and the summary consolidated statements of income and retained surplus and cash flows, are derived from the audited consolidated financial statements of Sunrise Credit Union Limited for the year then ended. We expressed an unmodified audit opinion on those consolidated financial statements in our report dated March 23, 2011.

The summary consolidated financial statements do not contain all the disclosures required by Canadian generally accepted accounting principles. Reading the summary consolidated financial statements, therefore, is not a substitute for reading the audited consolidated financial statements of Sunrise Credit Union Limited.

#### Management's Responsibility for the Summary Financial Statements

Management is responsible for the preparation and fair presentation of these summary consolidated financial statements in accordance with Canadian generally accepted accounting principles.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these summary consolidated financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard (CAS) 810, "Engagements to Report on Summary Financial Statements."

#### Opinion

In our opinion, the summary consolidated financial statements derived from the audited financial statements of Sunrise Credit Union Limited for the year ended December 31, 2010 are a fair summary of those consolidated financial statements, in accordance with Canadian generally accepted accounting principles.

Brandon, Manitoba

March 23, 2011

Mayns Non's Penny LLP

**Chartered Accountants** 

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Summary Consolidated Balance Sheet - As at December 31, 2010

	2010	2009
Assets		
Funds on hand and on deposit	18,445,965	17,462,273
Investments and accrued interest	76,520,416	87,416,466
Member loans receivable and accrued interest	493,111,882	416,716,373
Other assets	7,541,179	7,847,687
Property and equipment	10,412,618	6,181,069
	606,032,060	535,623,868
	000,002,000	000,020,000
_iabilities		
Member deposits and accrued interest	568,270,821	499,110,720
Accounts payable	3,294,373	3,630,312
	571,565,194	502,741,032
Retained surplus and members' equity		
Member shares	7,794,206	7,519,206
Retained surplus	26,672,660	25,363,630
	,,	,500,000
	34,466,866	32,882,836
	606,032,060	535,623,868

Approved on behalf of the Board

I.M. Wally

Director

Gory William

Director

Summary Consolidated Statement of Income and Retained Surplus - For the year ended December 31, 2010

	2010	2009
Financial income		
Member loans	21,571,512 3,480,613	19,129,172 4,435,006
investments	25,052,125	23,564,178
	10,002,120	20,004,170
Cost of funds Deposits Borrowed money	10,256,641 86,391	11,144,036 2,791
· · · · · · · · · · · · · · · · · · ·	10,343,032	11,146,827
Financial margin	14,709,093	12,417,351
Operating expenses		
Administration	6,631,680	4,930,605
Member security	622,133 1,442,522	421,392 1,121,737
Occupancy Organizational	354,791	328,484
Personnel	10,195,437	8,312,085
	19,246,563	15,114,303
Other revenue	7,008,328	6,015,728
Net operating expenses	(12,238,235)	(9,098,575)
Income from operations before loan impairment	2,470,858	3,318,776
Provision for loan impairment	182,511	341,327
Income before patronage refund	2,288,347	2,977,449
Patronage refund	500,050	-
Income before income taxes	1,788,297	2,977,449
Provision for income taxes		
Current income taxes	356,267 123,000	395,692
		-
	479,267	395,692
Net income	1,309,030	2,581,757
Retained surplus, beginning of year	25,363,630	22,781,873

A full set of audited financial statements is available from the credit union.

Summary Consolidated Statement of Cash Flows - For the year ended December 31, 2010

	2010	2009
Cash provided by (used for) the following activities		
Operating		
Interest received from member loans	21,367,686	19,071,777
Interest and dividends received from investments	3,708,320	5,133,988
Other income received	4,323,162	6,015,728
Income taxes paid	(431,520)	(427,809)
Interest paid to members	(10,440,049)	(11,479,243
Interest paid on borrowed money	(86,391)	(2,791)
Cash payments to suppliers and employees	(16,124,658)	(17,007,105)
	2,316,550	1,304,545
Financian		
Financing Net change in member deposits	69,343,509	57 010 010
Issuance of member shares	10.110	57,919,919 6,775
	- , -	,
Redemption of member shares	(235,173)	(580,817)
	69,118,446	57,345,877
Investing		
Net change in loans receivable	(76,374,194)	(66,564,609)
Proceeds on disposal of investments	10,668,343	20,552,514
Purchase of property and equipment	(4,761,454)	(1,337,939)
Proceeds on disposal of property and equipment	16,001	6,434
	(70,451,304)	(47,343,600)
		(11,010,000)
ncrease in cash resources	983,692	11,306,822
Cash resources, beginning of year	17,462,273	6,155,451
Cash resources, end of year	18,445,965	17,462,273





# PROUD TO BE THE FINANCIAL INSTITUTION OF CHOICE IN SOUTHWESTERN MANITOBA.

# **BRANCHES**

BALDUR ATM*	MELITA ATM*
Phone 535.5000	Phone 522.3272
BOISSEVAIN ATM*	MINTO
Phone 534.2421	Phone 776.2330
BRANDON	RESTON ATM*
Phone 727.5000	Phone 877.3991
CYPRESS RIVER	TREHERNE ATM <sup>*</sup>
Phone 743.2181	Phone 723.3250
DELORAINE ATM*	VIRDEN ATM*
Phone 747.2336	Phone 748.2907
HARTNEY ATM*	WASKADA
Phone 858.2171	Phone 673.2774
HOLLAND ATM*	

\*ATM access available 24 hours

Phone 526.6470

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